

Room to grow through automation and professionalization.

J. Kisch en Zonen: a family business with 124 years of history. In 1895 the company started as a hardware store on the Prinsengracht in Amsterdam with the most important work as a supplier of copper, iron and metal goods to the furniture industry. The company has since grown into a supplier for furniture and interior construction. A few years ago there was a realization that more automation was needed and that order processing had to be faster in order to keep up with recent developments. The connection between the Exact Online ERP system and the GLS transport company has brought them enormous benefits in this area.



An extensive service package

After all these years, J. Kisch en Zonen is still a family business. Jeremy Parsser, who is responsible for operations, indicates the diversity of the company: "We actually deliver two product lines: Fiksch by Kisch and Office by Kisch. With our Fiksch by Kisch line we deliver all the connecting material, so everything but the wood. So we provide more than just furniture fittings. We deliver to interior designers and major furniture makers." The other line, the Office by Kisch line, serves 'the new way of working'. Parsser: "Under this label we manufacture height-adjustable undercarriages for sitting / standing workplaces. We believe in an ultimate workplace where you can go, stand and sit: where and when you want. All our products are supplied as a diy kit, and always to B2B. We never deliver our products to the end customer. "

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- Jeremy Parsser, Operations manager

70 unique shipments per day

A few years ago the company decided to automate more. "We kept track of order processing, purchasing administration and accounting in a customized package that we had been working with for years. However, inventory administration was a problem: it was not kept up to date." For this reason, the company switched from the ERP system in mid-2017: Exact Online became the new system. "With a 1000 m2 warehouse and the delivery of 70 unique shipments per day, we had to take a more professional approach. Order processing had to be faster and we also had to keep track of stocks and streamline them. Automation turned out to be the solution here. "



Automate more

The Exact Online ERP system was connected to their regular carrier: GLS. This already provided a lot of clarification and relief for staff. Parsser: "In this system, accounting and stock administration are kept up to date. This makes order processing much faster and fewer mistakes are made due to the insight into the stock. For example, we no longer have to walk up and down to the warehouse to see if there is still stock! "

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Collaboration with Transsmart

The collaboration with Transsmart was then started. "Now our systems can also communicate with each other," Parsser explains. "The advantage of this is the speed it delivers: a large part is automated and therefore orders are processed faster. In the past, for example, we had to enter everything manually, which was much more prone to error. "What is also mentioned as a major advantage is the fact that everything can be implemented in our own corporate identity. "The complete Track & Trace system is based on our corporate identity and our wishes. We have even been able to add our own texts on the labels, which we think is a major advantage. "

Switching to a new system is always hard. Parsser: "Our employees suddenly had to work in a completely new environment. Fortunately we were very well guided by Transsmart in this. We first went through a test phase to see if everything worked and was also usable for us, and only then was the connection fully implemented. We found that very pleasant and actually it went very well. "

Growth opportunities

What exactly did the collaboration with Transsmart deliver the company? "A lot," says Parsser. "J. Kisch en Zonen is now future proof again. Automation and professionalization have given us the room and opportunities to grow again. We are really looking forward to that! "

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Want to know more about Transsmart?

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